



**TARNELL FINANCIAL STABILITY
SCORE KEY**

◆MARCH 31, 2012◆

Please consult the following key in regard to the data included in the Score:

<i>Numeric Code</i>	<i>Days to Pay</i>
99-90	39 or fewer
89-80	40-49
79-70	50-59
69-60	60-69
59-50	70-79
49-40	80-89
39-30	90-99
10	120+

Alpha Code Factors – Average Range

	A	B	C	D	E
High Credit	\$3,251,138	\$577,389	\$161,539	\$71,530	\$36,268
Years in Business	47	42	33	16	5
Supplier Dist.*	7	6	4	3	3

Notes:

- An "X" in any alpha score field indicates a company in a *Chapter XI* bankruptcy.
- A "W" in any alpha score field indicates that company is on the Tarnell Company *CreditWatch* list.
- An "NR" in any alpha score field indicates *Not Ratable*.

* This number indicates the average number of supplier experiences on the Purchasing Paying Records for companies in this range.

