



## Purchasing & Paying Record

**TARNELL**  
TRANSACTION WITH AN EDGE.

**ABC Plastics, Inc.**  
(C1234-F567800)

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October 30, 2007

Last Sale	High Credit	\$\$ Owing	\$\$ Owing Over 30 Days	Invoice Terms	Days Taken To Pay
3/1/2006	487,596	9,590		N45	59
2/1/2006	400,642	400,642	131,600		54
2/1/2006	266,099	90,328			64
8/1/2005	205,757			N30	69
3/1/2005	163,396			N30	59
12/1/2005	136,897			N30	58
2/1/2005	17,737			N30	60
2/1/2006	17,556	17,556			52
2/1/2006	9,868	6,589		1/10/N30	30
2/1/2006	5,857	5,857	3,757	1/10/N30	58
2/1/2006	683	276	100	1/10/N30	65
8/1/2005	350				52

### Business Standing

3/2006 Insight PPR: 12 experiences. Average days to pay were 56. Weighted average days to pay were 55. Billing terms vary. High credit \$487,596.

The company's average days to pay for reporting cycles dating back to 6/2003 averaged 53 days. The weighted average days to pay for the same period averaged 52 days. Since 7/2003, high credit increased from \$367,290 to \$487,596. Average days to pay increased from 51 to 56; weighted average days to pay increased from 52 to 55 and number of experiences increased from 9 to 12. Total owing increased from \$541,663 in 7/2003, peaking at \$1,156,195 in 11/2004 before falling to \$500,000 range on last 2 PPRs.

Of the current amount owed, 70% is owed to Producers and 30% is owed to distributors.

