



TARNELL FINANCIAL STABILITY  
SCORE KEY  
◆ MARCH 31, 2017 ◆

*Please consult the following key in regard to the data included in the Score:*

<i>Numeric Code</i>	<i>Days to Pay</i>
99-90	39 or fewer
89-80	40-49
79-70	50-59
69-60	60-69
59-50	70-79
49-40	80-89
39-30	90-99
10	120+

**Alpha Code Factors – Average Range**

	<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>
<b>High Credit</b>	\$2,895,610	\$455,343	\$100,255	\$83,866	\$31,906
<b>Years in Business</b>	48	46	35	15	4
<b>Supplier Dist.*</b>	16	11	6	5	4

**Notes:**

- An "X" in any alpha score field indicates a company in a *Chapter XI* bankruptcy.
- A "W" in any alpha score field indicates that company is on the Tarnell Company *CreditWatch* list.
- An "NR" in any alpha score field indicates *Not Ratable* meaning there is not enough information available to accurately rate that company.

\* This number indicates the average number of supplier experiences on the Purchasing Paying Records for companies in this range.